

# Assura Medical: providing services good enough for my family

*Together with our GP partners, we're defining what good looks like in the NHS by delivering high quality patient care through innovation, financial savings for the NHS and by delighting both our patients and staff with our service offering.*

## The difference we make

Assura Medical has 25 GP partnerships (GPCOs) working with groups of GPs across the country representing just under 3m patients. We've included a map of our GPCo network across the country on the back page of this insert.

We have over 60 live services including:

- Community-based speciality services
- GP-led walk-in and healthcare centres
- Urgent care centres
- Out of hours (OOH) services
- Community-based diagnostics services
- GP practices

We support each partnership by providing all the necessary expertise and back-office support to make them successful providers of high quality, innovative NHS healthcare services.

## Inspiring service innovation

**Care closer to home** – making the vision of 'high quality care for all' a reality with community services including dermatology, musculoskeletal (MSK), ophthalmology, gynaecology, urology, deep vein thrombosis (DVT) and diagnostics provision.

**One-stop shops** – reducing the number of visits to the doctor (good for patients, drives efficiency and saves Primary Care Trusts (PCTs) money) through

our gynaecology, dermatology, ophthalmology and urology services.

**OOH service** – one contractor, working in partnership with the acute trust, ambulance service, social services, provider arm and the local hospice to provide truly integrated NHS services.

**Teesside sexual health service** – drawing together the service provision of two hospitals, three community services, pharmacies, GPs, and voluntary/third sector providers under one accountable contract holder with subcontracts.



**Dermatology service** – unique joint lead bidder approach by Assura Reading LLP and the Royal Berkshire NHS Foundation Trust which ensures the PCT's requirement for an integrated service that spans community and secondary care is delivered.

### **Delivering financial savings**

We deliver approximately £5m of savings to the NHS per annum. This equates to an efficiency saving of 15% on a £30m revenue each year (the estimated NHS cost is £35m for equivalent services).

### **Dermatology services**

- All of our GPCo dermatology services are delivered at 80 to 85% of national tariff
- We currently run eight dermatology services with a further two in mobilisation
- We forecast that we will have treated approximately 15,000 dermatology patients this coming year
- We will deliver the NHS a saving of approximately £750,000 across our services or approximately £50 per patient pathway
- For example, Assura Leeds LLP's dermatology service is provided at 80% of the national tariff. Savings to the PCT are approximately £75,000 per annum

### **MSK services**

- We deliver five MSK services in partnership including assessment, treatment and diagnostics
- Estimated savings for the NHS across our services is approximately £1,500,000 or £70 per patient pathway
- Our largest MSK service, for North and East Hampshire PCT, delivers a saving of £948,000 per annum

### **Sexual health services**

- We are delivering a five year, £5m contract per annum for sexual health services across four PCTs in Teesside
- Estimated savings to the PCTs are £2,000,000 per annum for this contract alone

### **Demand management services**

- Support was provided to three GP practices in Leicestershire to reduce costs for inappropriate referrals and prescribing
- Each practice saved over £300K with one practice saving over twice this amount in just six months



## Providing an exceptional patient experience

### GP practices in Birmingham

- Open days at the practice where patients can have face-to-face time with GPs, nurses and practice staff
- Family appointments (multiple slots) are offered to patients
- Dedicated community liaison to reach out to hard to reach groups
- Open access clinics for patients – pre-bookable or on the day appointments offered

### DVT service in Bath

- Assura Minerva LLP offers a practice based DVT diagnostic service across 27 practices resulting in improved patient access, reduced drugs prescribing and considerable financial savings
- Patients have the opportunity to be treated in their practices for the initial test and if a scan is required can be seen in a number of local practices

## Nerve conduction studies on the Wirral

- Assura Peninsula Health LLP's service has simplified the patient pathway from a six stage process, taking approximately three months, to a three stage process taking on average two to three weeks, delivered in community locations

## Dermatology service on the Wirral

- Assura Peninsula Health LLP's community-based dermatology service offers savings to the commissioner with the service offered at 85% of tariff. It uses a registered nurse alongside the consultant and GP with specialist interest in dermatology (GPSi) to increase the skill mix within the service and provide it more efficiently
- 76% of service users asked to what extent they agreed with the statement "I would recommend this service to friends or family", rated it between 9/10 and 10/10





## our network of GPCOs across the country

### For more information

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| 2. Assura Hartlepool LLP        | 12. Assura Wyre Forest LLP    | 22. Assura Reading LLP                        |
| 3. Assura Stockton LLP          | 13. Assura Vertis LLP         | 23. Assura Waverley LLP                       |
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| 8. Assura East Riding LLP       | 18. Assura Chelmsford LLP     |   |
| 9. Assura Liverpool LLP         | 19. Assura Minerva LLP        |   |
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\*GPCOs currently in formation